

## In This Issue

- ▶ [Press Release](#)  
East Bay MUD sign up
- ▶ [New Features](#)  
The base line Tool
- ▶ [Utilities](#)  
Useful software tools for the serious engineer
- ▶ [Updates](#)  
San Francisco Office opened
- ▶ [Tech Notes](#)  
- Keychain Drives: Portable Data

## Contact Us

[Derceto Inc](#)  
Suite 500, One Embarcadero.  
San Francisco, CA 94111  
USA

**Internet:**  
[www.derceto.com](http://www.derceto.com)

**Phone:**  
415-646-8960

**Fax:**  
415-433-5994

**E-Mail:**  
[sbunn@derceto.com](mailto:sbunn@derceto.com)

**Other Offices:**  
[Worldwide](#)

## California Office

We are pleased to announce the opening of our office in the One Embarcadero building located in the financial heart of downtown San Francisco. This office will be used to service East Bay MUD initially and will also be the home of our US operations.

All mail, faxes and calls can be directed to the San Francisco office from now on. We look forward to providing you with the same excellent sales and support services from our new location.

## New Jersey Office

We have appointed a North East regional representative for Derceto to assist us in marketing and delivery. If

## Welcome

November 2003



*Derceto Update* is a monthly newsletter, bringing you updates on Derceto in the US, useful engineering utilities and tips, technical publications and any other information you request.

Our goal is to provide you with the information that best suits your professional needs. Your comments and suggestions regarding this newsletter and its content are welcome.

This is the first newsletter specifically for the US market and we are very pleased with the significant interest already received from the many utilities we have contacted or visited.

Best Regards,  
Simon Bunn, Editor  
[sbunn@derceto.com](mailto:sbunn@derceto.com)

## Press Releases

### East Bay Municipal Utility District

*Derceto Inc announces the commissioning of its first US implementation by East Bay Municipal Utilities District.*

Derceto Inc provides water utilities with a unique software solution that operates in conjunction with existing control systems to minimize pumping costs within operational constraints such as minimum and maximum storage levels. Operating in real time, the software responds to rapidly changing conditions (e.g. water demand or real-time electricity prices) to derive the most energy-efficient method of operations, and then directly controls all pumps.

East Bay Municipal Utility District (EBMUD) will be the first American company to implement the Derceto system. By optimizing control of the San Ramon Valley distribution system in California, Derceto is expected to significantly reduce EBMUD's pumping costs, presently running at about \$3.2 million per year.

In addition to the EBMUD contract, which is due for installation in July 2004, Derceto has been commissioned by water utilities throughout the country to perform pilot studies. Clients include Monroe County Water Authority, Washington Suburban Sanitary Commission, Southern Nevada Water Authority and Consumers Ohio Water Company.

[^ Top ^](#)

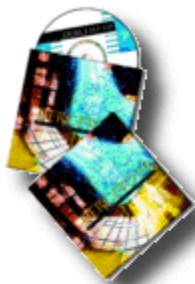
## Useful Utilities

Conversion Calculator for Windows

you would like to know more about Derceto, would like some documentation or the CDROM, or if you want to schedule a presentation visit then please contact;

Cary Hillebrand:  
45 Knollwood Drive, Cherry Hill,  
NJ 08002-1621.  
Phone 856.779.7978

## Free CD-ROM



If you would like further evaluation information you can request our interactive CDROM. This contains a detailed PowerPoint

presentation as well as supporting documentation; the perfect way to find out our innovative software!

[Request a copy!](#)

## New Features

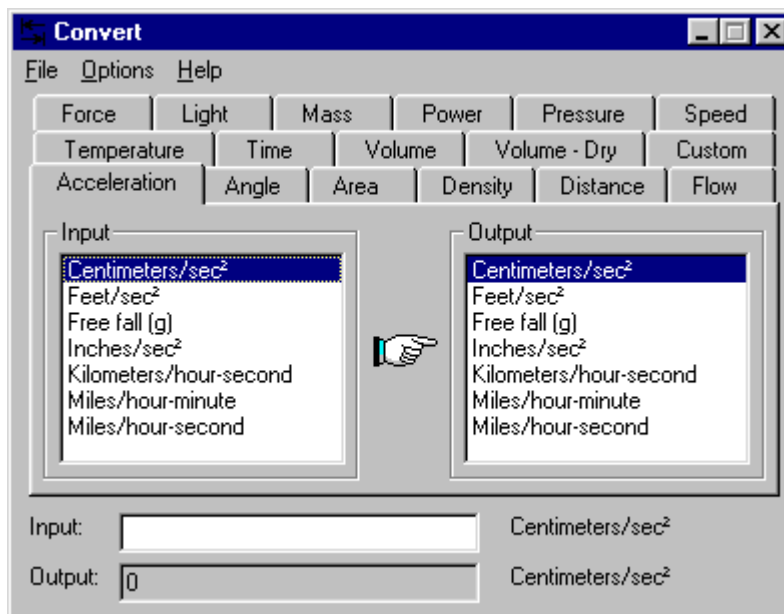
### Base Line Tool

Derceto is constantly being updated and refined, guided by requests from users. This section of the newsletter will focus on one key new feature for further discussion.

You would think evaluating the savings Derceto achieves would be straightforward, just compare the energy bill before and after. However users rapidly discover that no two months are the same. How do you compare this June's energy costs with last year, when it rained almost every day this year and it was a record hot June last year. What if the electricity tariff structure changes?

That's where the base line tool comes in handy. It correlates production with energy cost, creating half hourly values of predicted kWh consumption. This energy consumption estimate is combined with the prevailing tariff structure to generate electricity bills for "what would have been". You can then compare this with actual bills as they arrive to see how much you are savings. We also generate a "what will your energy bill be" so you can check that you have been billed correctly!

[^ Top ^](#)



Convert is an easy to use unit conversion program that will convert the most popular units of distance, temperature, volume, time, speed, mass, power, density, pressure, energy and many others, including the ability to create custom conversions!

The simple installer will allow you to use the program immediately. We find this tool very useful when moving between metric and imperial measurement systems. Best of all, this useful utility is available to download at no cost whatsoever. Click on the graphic or download from <http://www.joshmadison.com/software/convert/>

[^ Top ^](#)

## Handy Gadgets

USB Mass Storage Devices (Thumb Drive, Keychain Drive, Flash Drive, Micro Drive) provide portable and convenient data storage solution, handy for transferring files larger than a floppy disk can handle.



This one works as a drive and an MP3 player and voice recorder all in one, for a price lower than a similar flash drive without the added features.

If you've got important work data that you would like to backup or bring home, if you've got personal data that you would like to have available at work, if you want to move data between a desktop and a laptop (or a PC and Mac), or if you just want to have your data readily accessible wherever you go; keychain drives are a very handy and inexpensive.

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[Be Safe During the Holiday Season](#)

[^ Top ^](#)

[Derceto, Inc](#) **Phone:** 415-646-8960 | **Fax:** 415-433-5994

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